

solutions

Extended Service Performance

Our most affordable, yet one of the most comprehensive programs available to provide significant and sustained improvement in your service department, Extended Service Performance fits a wide range of dealerships, regardless of size.

Through in-dealership consultation, on-going follow-up and performance monitoring, the ASC Consultant will train personnel, and implement processes to bring your department to the top of the industry.

Processes Include:

- Evaluation & Dominance of Your Market
- Financial Analysis
- Establishing Variable Labor Pricing
- Job Pricing
- Service Maintenance Packaging & Merchandising
- Road to the Sale Techniques
- Selling Benefits
- Mystery Shopping Calls
- Detailed Monthly Analysis and Reports
- On-Going Improvement

After the initial installation of the processes, your consultant will provide on-going 'hands on' assistance through periodic visits, monthly analysis, monthly reporting and monthly conference calls. Additionally, through our 'consultant on call' feature, you can reach your consultant any day of the workweek through voice, data or fax transmission with any questions you may have.

www.asconsulting.com

'Education
is the key to
knowledge
but
implementation
is the key to
success'

This comprehensive program includes segment necessary forms, analysis, and a service maintenance menu for one franchise. Additional menus for other franchises or segments are available at a minimal cost. Everything is designed with one goal in mind:

To increase the profitability of your service department ... FAST.

For more information or to schedule a no-obligation discussion on what Extended Service Performance can do for you, call ASC Retail Consulting today at 800.633.4767 or 205.995.5300. You may also contact us at www.asconsulting.com.

ASC Retail Consulting is a member of ProfitPointSM an ADP Group of Companies which also includes Car!nk, Mike Nicholes, Inc., Performance Inc. and Traver Technologies.
Your Profit is Our PrioritySM

ASC Retail Consulting
ADP Dealer Services
#10 Inverness Ctr Pkwy
Suite 320
Birmingham, AL 35242
800.633.4767
205.995.5300



Information is subject to change without notice

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205.995.5300

ADP Inc.
Dealer Services
1950 Hassell Rd
Hoffman Estates, IL 60195
847.397.1700

